

Lusimbo George Rogers

+256701765851 • lgeorgerogers@gmail.com

Professional Summary

I am a results-driven Storekeeper with extensive experience in Procurement and Logistics Operations at East African Piling Company Ltd a Civil Engineering firm dealing in Geo-technical engineering, Structural Engineering, Coastal & Ocean Engineering with key projects in Oil & gas, mining, marine construction and general construction.

I have a proven track record of enhancing operational efficiency and accuracy with proficiency in Tally ERP and MS Office Suite for effective data management.

With a solid background in oil and gas, mining & construction sector in addition to over 5 years of experience in the FMCG industry, I am aiming at leveraging these skills to drive further improvements in supply chain performance & working towards acquiring a Bachelor's degree in Procurement and Logistics Management and later achieving professional status from CIPS UK.

Areas of Expertise & Skills

- Stores and Inventory Management
- Logistics Planning and Management
- Procurement and Supply Chain Coordination
- Vendor relations management
- Retail sales and customer service
- Team leadership
- Interpersonal communication skills
- Reporting Tools: Tally ERP, MS Office Suite & EFRIS.
- Asset Management
- Project logistics

Experience

03/2024 - Current

Storekeeper- East African Piling Company Ltd

- **Company Overview:**

East African Piling Co. Ltd is the leading geo-technical engineering company, offering comprehensive turnkey services, including ground investigation, pile design, pile installation, load and pile integrity testing, drilling with projects in Oil & gas, mining, marine construction and other physical infrastructure like roads, bridges, power grids, water systems and telecommunications.

My achievements are as follows:

- **Inventory Availability & Replenishment:** Tracked stock levels and planned replenishment, achieving **95% material availability** for project sites and reducing project delays caused by stock shortages by **40%**.
- **Receiving & Inspection Accuracy:** Inspected incoming goods against LPOs and delivery notes with **98% receiving accuracy**, raising Goods Received Notes

(GRNs) within **24 hours**, improving supplier payment processing turnaround by **30%**.

- **Records Management & Data Accuracy:** Maintained accurate electronic and manual records for materials, fuel, spare parts, equipment, and assets, achieving **99% inventory record accuracy** and full audit traceability.
- **Assets & Equipment Lifecycle Management:** Supported asset acquisition, maintenance, and disposal processes, improving asset utilization rates by **20%** and ensuring **100% compliance** with asset management procedures.
- **Material Issue Control:** Processed authorized material requests from project managers and departments with **100% documentation compliance**, reducing unauthorized issues and variances by **35%**.
- **Store & Yard Housekeeping:** Maintained high housekeeping standards, achieving **95% compliance** with safety, organization, and store layout KPIs, contributing to improved operational efficiency.
- **Stock Verification & Audits:** Conducted weekly stock checks and participated in annual store audits, reducing stock variances from **12% to below 3%**, strengthening internal control KPIs.
- **Waste Reduction & Loss Prevention:** Defined accurate material requirements and enforced proper storage and FIFO issuing practices, reducing material waste, damages, and losses by **30%**.
- **Procurement Initiation & Compliance:** Introduced and enforced the use of purchase requisitions, achieving **100% procurement initiation compliance** and reducing emergency and unplanned purchases by **25%**.
- **Procurement Cycle Time Management:** Implemented a Procurement Log to track local and international purchase orders from initiation to closure, reducing procurement cycle time by **20%** and improving PO visibility and accountability.
- **Supplier Sourcing & Coordination:** Coordinated RFQs with suppliers and participated in vendor evaluation and negotiations, contributing to **15% average cost savings** and improved supplier lead-time performance.
- **Fleet Monitoring & Reporting:** Utilized the Wialon fleet management system to generate weekly mileage and utilization reports, improving fleet monitoring accuracy by **100%** and reducing fuel variance by **18%**.
- **Logistics Coordination:** Supported logistics planning, tracking, and movement of supplies and equipment to project sites, improving on-time delivery rates to **95%**.
- **Trip Documentation & Compliance:** Managed and documented truck and trailer movements through trip sheet booklets, achieving **100% trip documentation compliance** and improved accountability.
- **Supplier Data Management:** Introduced Supplier Data Forms to maintain a comprehensive and current supplier database, improving supplier information accuracy by **40%** and supporting faster sourcing decisions.

09/2022 - 02/2024

Store Manager- Everest Group Uganda

- **Company Overview:**

Everest Group Uganda is a major importer and distributor of high-quality, food-based FMCG products.

The company is also a distributor in Mbarara Western Uganda for BUL - BIDCO Uganda Ltd, a local manufacturer of household consumer goods in Uganda.

My achievements were as follows.

- **Inventory Availability & Control:** Maintained optimal product levels through effective inventory controls, achieving **95% on-shelf availability** and improving stock turnover by **20%**.
- **Sales Reconciliation Accuracy:** Reconciled daily sales transactions with **99.5% accuracy**, ensuring balanced revenue records and full compliance with cash and sales control KPIs.
- **Sales Growth & Shrinkage Reduction:** Increased overall store sales by **18%** while reducing shrinkage and losses by **30%** through strong customer service standards and strict adherence to operational procedures.
- **Cash & Store Operations Management:** Managed inventory control, cash handling, and store opening/closing procedures with **100% compliance**, reducing operational errors by **25%**.
- **Team Leadership & Productivity:** Led and motivated store staff in a fast-paced environment, improving employee productivity by **20%** and reducing staff-related service complaints by **35%**.
- **Promotional Effectiveness:** Planned and executed in-store promotional events that increased product awareness and drove a **22% uplift in promoted item sales**, contributing to monthly sales target achievement.
- **Customer Service Excellence:** Delivered high-quality customer service, contributing to a **30% increase in customer satisfaction scores** and a **15% rise in repeat customer visits**.
- **Stock Count Accuracy:** Conducted weekly stock counts, improving inventory accuracy from **88% to 98%** and significantly reducing stock variances against system records.

02/2018 - 08/2022

Store Manager- Sunbright Investments Ltd

- **Company Overview:**

Sunbright Investments Ltd is an authorized distributor for Crown Beverages Ltd, the bottling company for PEPSI.

Located in the Central Business District (CBD), Sunbright Investments Ltd is dedicated to providing quality beverage products to its customers.

- **Operational Efficiency:** Planned and directed daily store operations, improving process efficiency and task turnaround time by **25%**, resulting in smoother workflow and reduced operational delays.
- **Customer Service & Sales Growth:** Implemented customer service improvement strategies that increased customer satisfaction scores by **30%** and contributed to a **20% growth in overall store sales**, exceeding set sales KPIs.
- **Store Standards Compliance:** Maintained high store standards and housekeeping, achieving **95% compliance** with internal store audit and safety KPIs, creating a positive and productive working environment.
- **Stock Availability:** Reviewed and adjusted stock levels using demand forecasting, reducing stock-out incidents by **40%** and improving product availability KPI performance.
- **Inventory Loss Reduction:** Reduced obsolete stock and damages by **35%** through strict FIFO application and improved stock handling procedures, positively impacting inventory shrinkage KPIs.
- **Counter Sales Performance:** Increased counter sales by **25%** through effective customer engagement, product knowledge, and service excellence, consistently surpassing counter sales targets.
- **Inventory Accuracy & Accountability:** Strengthened accountability through regular stock takes, improving inventory record accuracy from **85% to 98%**, supporting audit and stock variance KPIs

11/2016 - 01/2018

Accounts Assistant- Psalms Food Industries Ltd

- **Company Overview:**

Psalms Food Industries Ltd is an esteemed agro-food processing company known for its 'SUMZ' brand.

- **Payment Processing Accuracy & Timeliness:** Processed employee and supplier payments with **99% accuracy** and **100% on-time settlement**, supporting accounts payable turnaround and compliance KPIs.
- **Client Communication & Dispute Resolution:** Resolved **85% of invoice and payment disputes within agreed timelines**, reducing aged receivables by **30%** and improving customer relationship and collections KPIs.
- **Accounts Payable Record Management:** Maintained well-organized, up-to-date accounts payable records, improving document retrieval time by **40%** and achieving **100% audit readiness**.

- **Budget Preparation & Cost Control:** Supported budget preparation and financial forecasting, contributing to a **10–15% reduction in operational expenditure** through improved monitoring and variance control.
- **Documentation Accuracy & Compliance:** Ensured **98% documentation accuracy**, minimizing filing errors and enhancing compliance with internal controls and accounting standards.
- **Office Supplies Cost Management:** Coordinated office supply procurement, preventing stock shortages and reducing emergency purchases by **25%**, supporting operational efficiency KPIs.
- **Cash Drawer Reconciliation:** Performed daily cash reconciliations with **100% completion rate**, reducing cash discrepancies by **90%** and strengthening internal control KPIs.
- **Cash & Cheque Handling / Banking:** Received and processed customer payments (cash and cheques) with **100% banking compliance**, ensuring same-day or next-day banking and reducing unbanked cash exposure by **95%**.

Education

**2025-2028 (ONGOING- WEEKEND PROGRAM)
BACHELOR OF PROCUREMENT & LOGISTICS MANAGEMENT.**

NKUMBA UNIVERSITY, KAMPALA CAMPUS.

01/2017

**DIPLOMA IN PURCHASING & SUPPLIES MANAGEMENT.
BUGANDA ROYAL INSTITUTE, KAKEEKA MENGO.**

12/2012

**Uganda Advanced Certificate of Education
LIGHT COLLEGE KATIKAMU, WAKISO GOBERO**

11/2010

**Uganda Certificate of Education
ST FRANCIS SS BUSUNJU, MITYANA BUSUNJU**

References

Mr. Kato Walter Andama
General Manager
Hiral Distributors Ltd,
+256 703-348-466,
akwa.katandama@gmail.com

Mr. Nalugodha Henry Emmanuel

Human Resource Manager
Everest Group of Companies Ltd
+256 754-382-701
henryn@everestgroup.ug

Strengths And Capabilities

- Adept at articulating ideas clearly and effectively to diverse audiences, ensuring seamless coordination and collaboration.
- Highly flexible and resilient in dynamic environments, with the ability to quickly adjust to changing priorities and challenges.
- Proficient in identifying opportunities for process improvement and implementing creative strategies to drive growth and efficiency.
- Consistently focused on achieving measurable outcomes and exceeding performance targets through diligent effort.

Linkedin Profile

https://www.linkedin.com/in/lusimbo-george-rogers3b587315b?utm_source=share&utm_campaign=share_via&utm_content=profile&utm_medium=android_app

Activities

- Nature walking.
- Entrepreneurial skills development.
- Health club membership.
- Philanthropy.

Websites, Portfolios, Profiles

- https://www.linkedin.com/public-profile/settings?lipi=urn%3Ali%3Apage%3Ad_flagship3_profile_self_edit_contact-info%3BHZUredKNSeOkVe%2FKpCxvaQ%3D%3D

Languages

Luganda: First Language

English:  C2
Proficient (C2)